

## Highlights of Changes in 2.0.13.130

### Stock Take Balance Quantity by Document Date

There is an enhancement being done at Stock Take entry whereby the balance quantity of the item will be calculated based on the Document Date instead of always using the up-to-date balance. User can find this function at **Menu → Stock → Stock Take**.

Example scenario of an Item's Stock Card (Refer Figure 1 & Table 1):

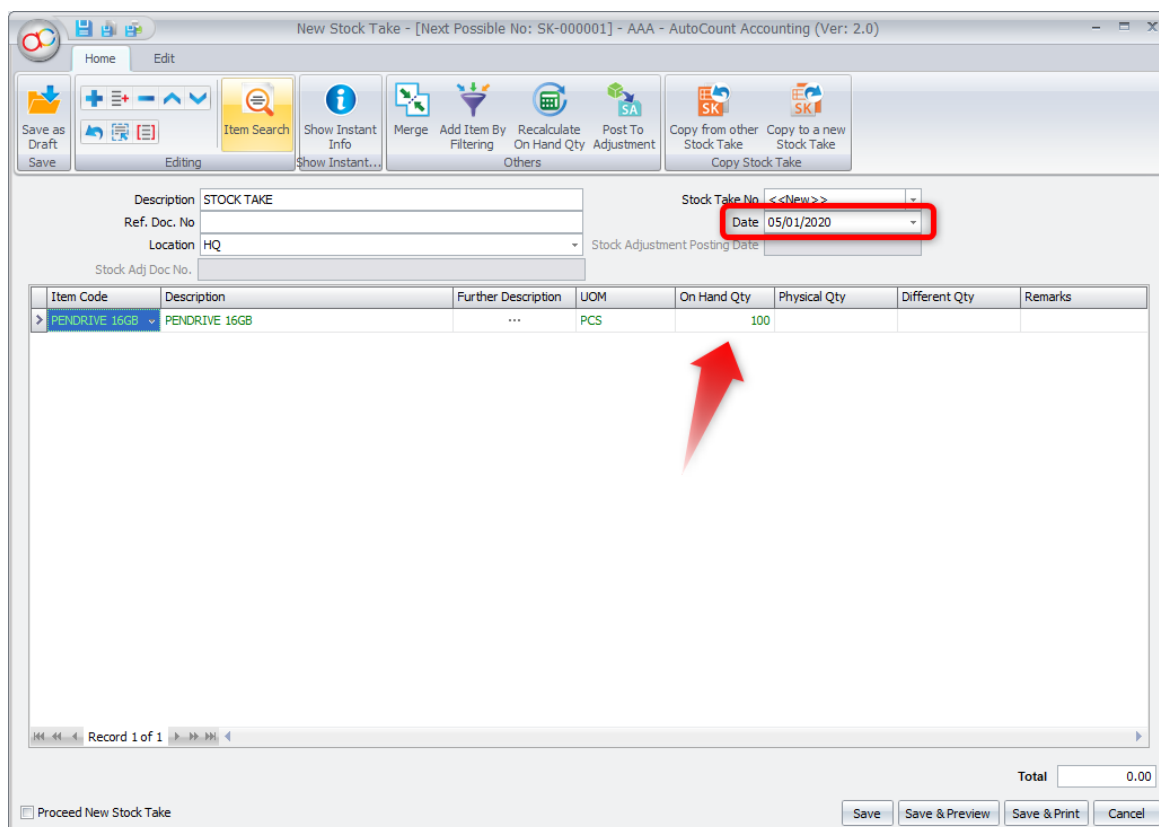
Item Code	Location	UOM	Item Group	Item Type	Description	Costing ...	B/F Qty	B/F Cost	Average ...	Balance Qty	Balance Cost	Average B...	CSGN Qty	CSGN Cost
PENDRIV...	HQ	PCS			PENDRIVE 16GB	Weighte...	0	0	0	380	3,800	10	0	0
Detail														
Item Code	Location	UOM	Date	Doc. Type	Doc. No.	In Qty	Out Qty	Qty	Cost	Total Cost	Balance Qty	Be		
PENDRIVE ...	HQ	PCS	01/01/2020	PI	PI-000003	100		100	10	1,000	100			
PENDRIVE ...	HQ	PCS	15/01/2020	PI	PI-000004	300		300	10	3,000	400			
PENDRIVE ...	HQ	PCS	21/01/2020	IV	I-000025		-20	-20	10	-200	380			

Figure 1

Item Code	UOM	Date	InQty	OutQty	Balance Qty
PENDRIVE	PCS	01/01/2020	100		100
PENDRIVE	PCS	15/01/2020	300		400
PENDRIVE	PCS	21/01/2020		-20	380

Table 1

Through the stock card, it is known that on **01/01/2020** and **15/01/2020** there is an **increase of stock quantity** and **21/01/2020 decrease stock quantity**. In the Stock Take entry, we can try to put in different document date, adding the item and the balance quantity can be reflected accordingly (Refer Figure 2, 3 & 4)



New Stock Take - [Next Possible No: SK-000001] - AAA - AutoCount Accounting (Ver: 2.0)

Home Edit

Save as Draft Save Item Search Show Instant Info Merge Add Item By Filtering Recalculate On Hand Qty Post To Adjustment Copy from other Stock Take Copy to a new Stock Take Copy Stock Take

Description: STOCK TAKE Stock Take No: <<New>> Date: 05/01/2020

Ref. Doc. No: Location: HQ Stock Adjustment Posting Date:

Stock Adj Doc No:

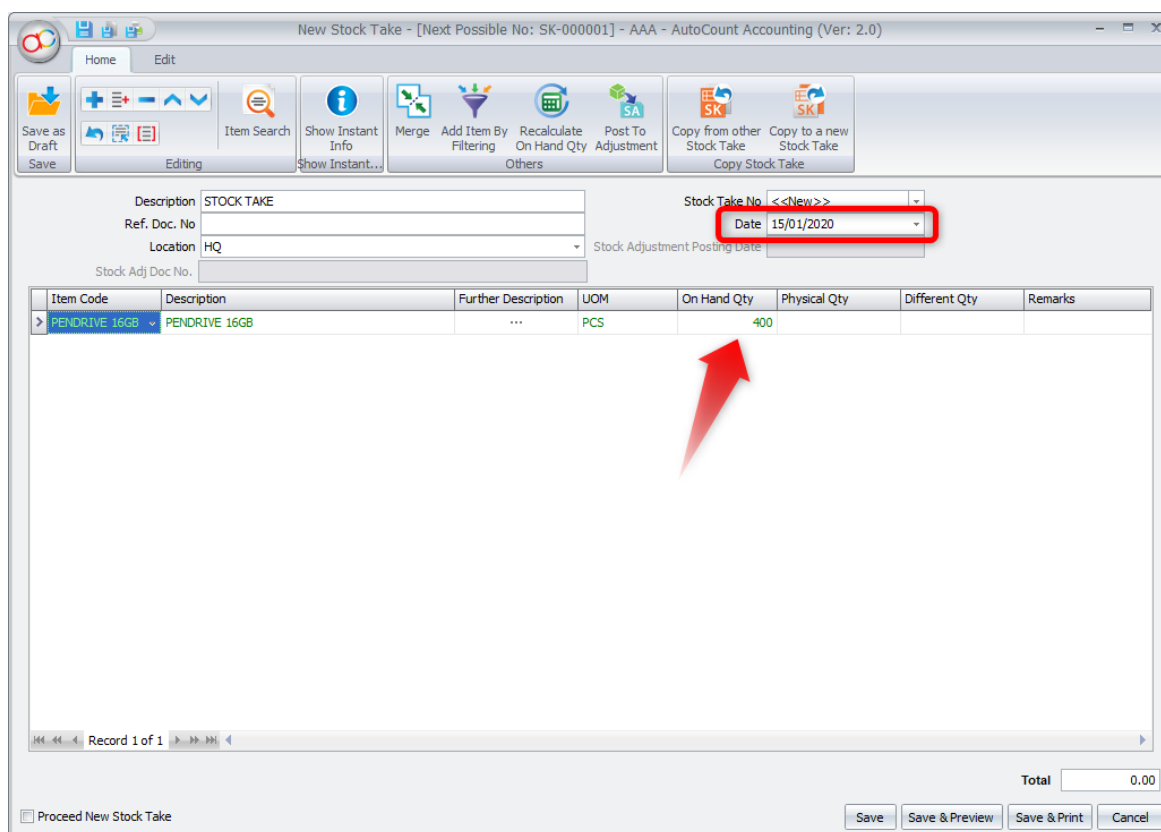
Item Code	Description	Further Description	UOM	On Hand Qty	Physical Qty	Different Qty	Remarks
PENDRIVE 16GB	PENDRIVE 16GB	...	PCS	100			

Record 1 of 1

Total: 0.00

Proceed New Stock Take Save Save & Preview Save & Print Cancel

Figure 2



New Stock Take - [Next Possible No: SK-000001] - AAA - AutoCount Accounting (Ver: 2.0)

Home Edit

Save as Draft Save Item Search Show Instant Info Merge Add Item By Filtering Recalculate On Hand Qty Post To Adjustment Copy from other Stock Take Copy to a new Stock Take Copy Stock Take

Description: STOCK TAKE Stock Take No: <<New>> Date: 15/01/2020

Ref. Doc. No: Location: HQ Stock Adjustment Posting Date:

Stock Adj Doc No:

Item Code	Description	Further Description	UOM	On Hand Qty	Physical Qty	Different Qty	Remarks
PENDRIVE 16GB	PENDRIVE 16GB	...	PCS	400			

Record 1 of 1

Total: 0.00

Proceed New Stock Take Save Save & Preview Save & Print Cancel

Figure 3

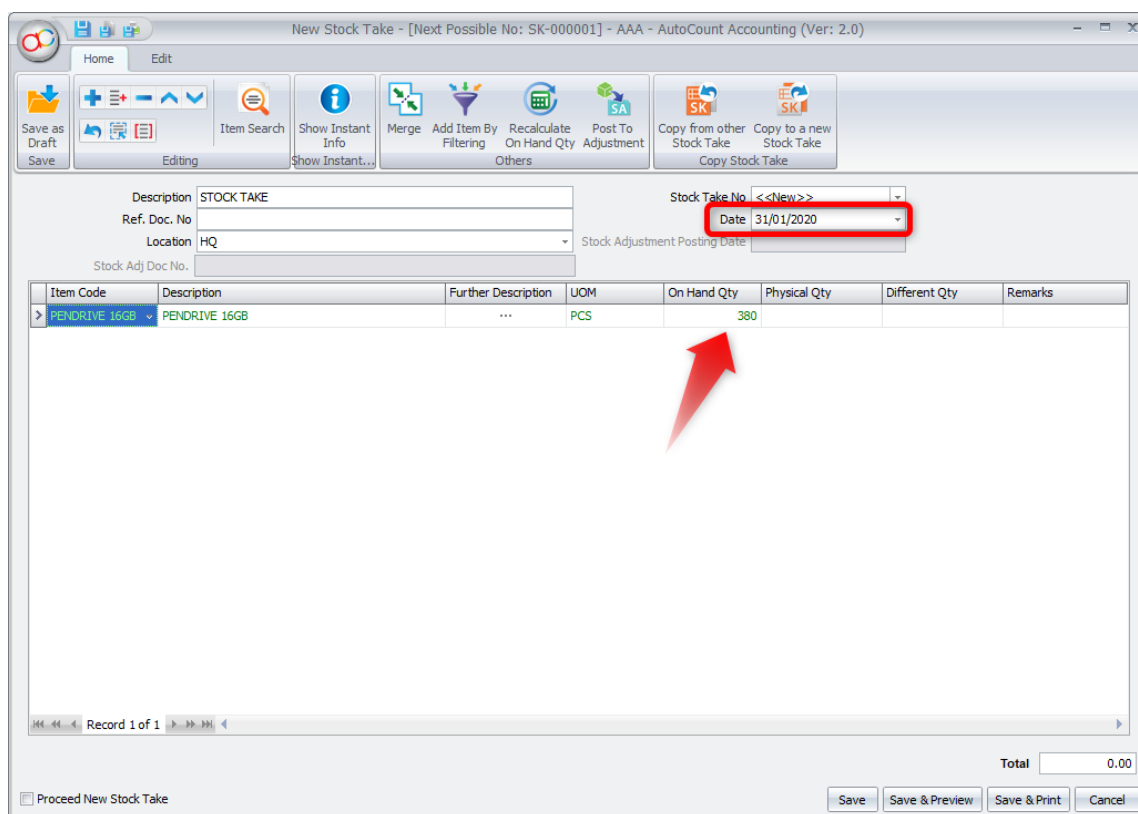


Figure 4

If user had already key in the quantities with a date and decided to change the date later, do click on the **“Recalculate on Hand Qty”** button at the top (Refer Figure 5) to allow system to **recapture the correct quantity by the new date**.

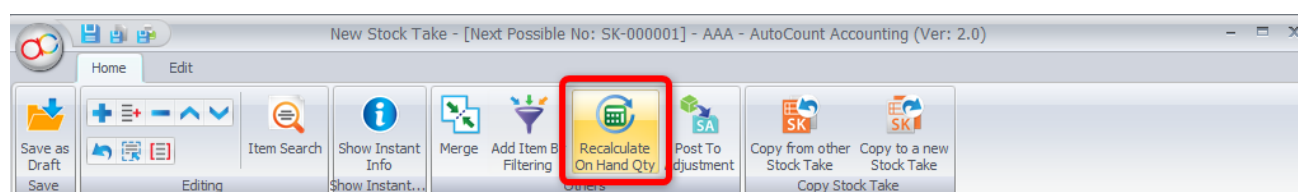


Figure 5

### Removed Home Screen Tiles animation

AutoCount Accounting had **removed the tiles animation feature** from the system. This is due to the feature had caused some performance issues especially on the start-up, causing the system to load slower. User should find slight improvement after the removal of this feature.

### Default to turn off 30 days Advanced Payment Warning

Due to the switch from GST to SST, the reminder for 30 days Advanced Payment is no longer needed. By default, any new account book that is created using this version onwards will have this option turned off. User may still turn on / off this option at **Tax → Tax Code Maintenance → Configure Malaysia GST → GST Option → Look for the checkbox “Enable 30 Days Advanced Payment Warning”** (Refer Figure 6).

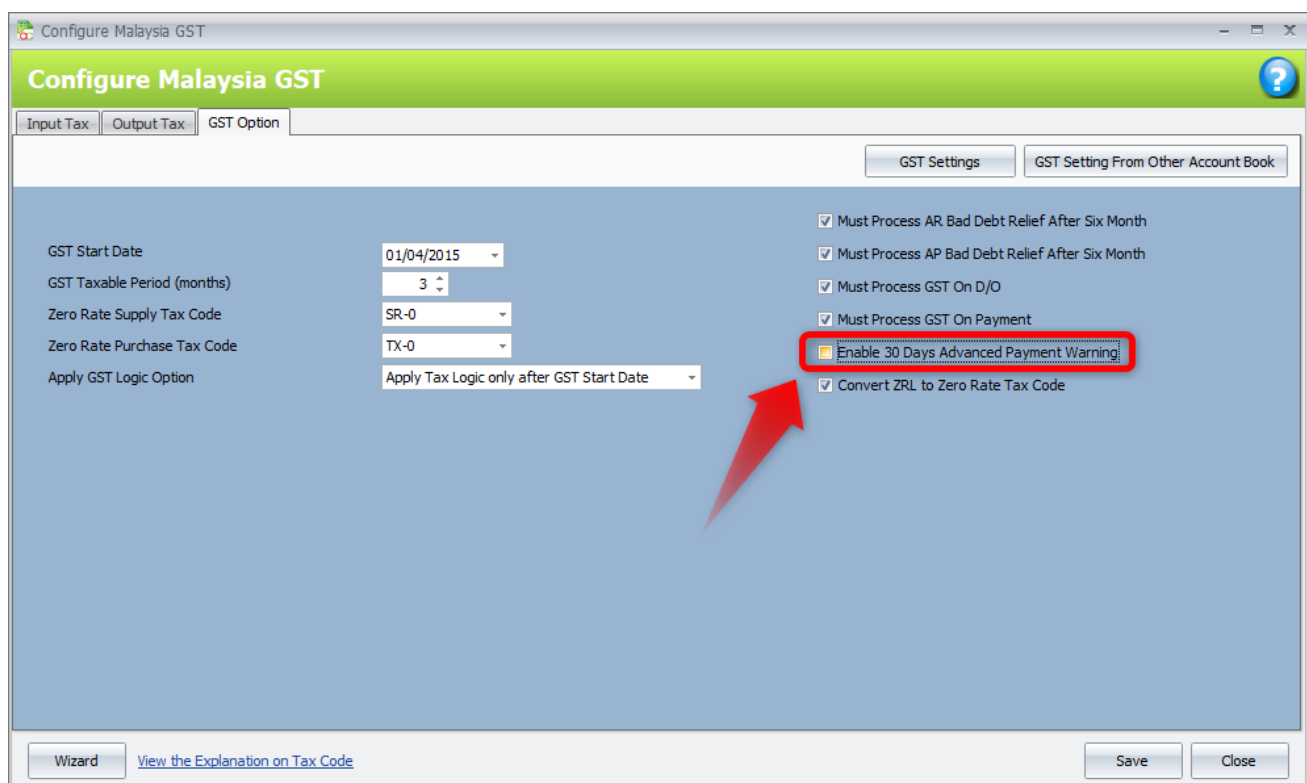


Figure 6

## New Module – Advanced Quotation

AutoCount Accounting had added a new module into the system – **Advanced Quotation**. This function is designed to cater for companies that wish to run a **proper pre-sales flow** especially at **Quotation level**. Flow consists of proper control from **Open Quotation, Confirm to Pending, Approve or Reject and Success or Lost** (Refer Figure 7). The Quotation itself also has **revision feature**, which allows user to **revise** the Quotation and keeping the previous record for reference purpose. User can find this new entry at **Menu → Sales → Advanced Quotation**.

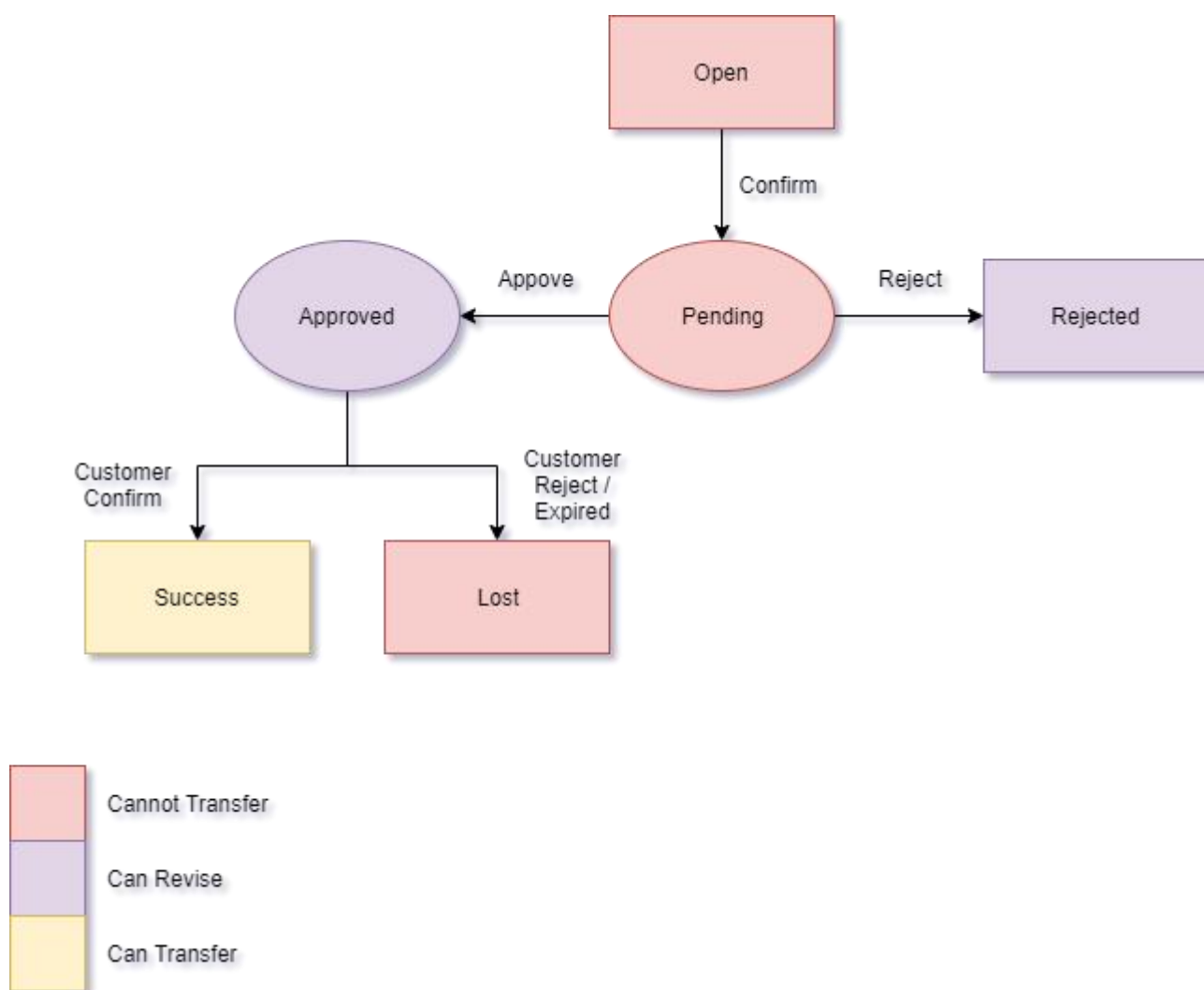


Figure 7

## Advanced Quotation Status Explanation

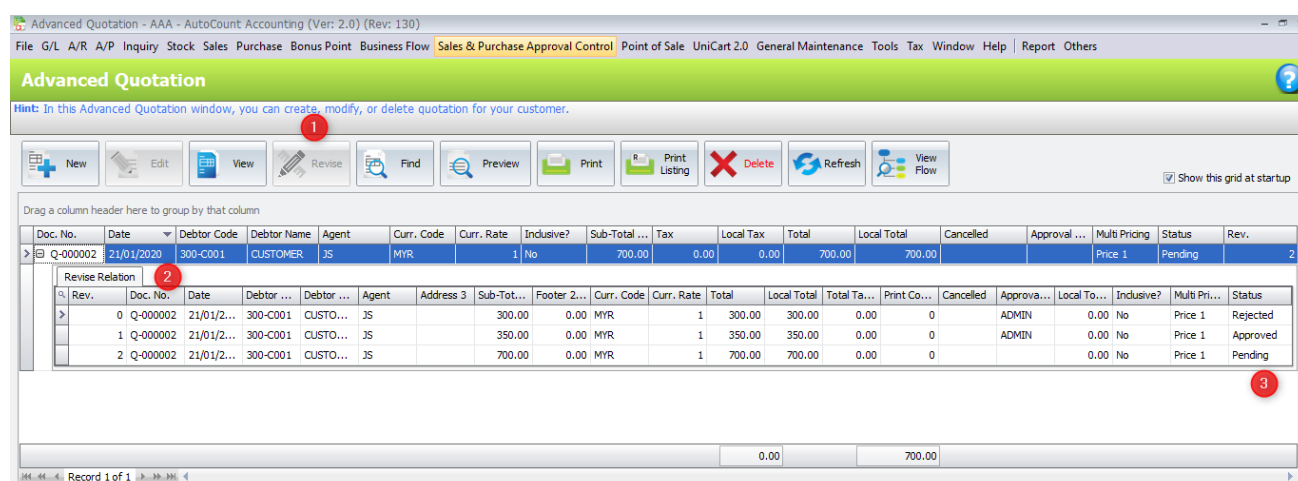
Status	Description	Edit	Revise	Transfer
Open	First stage of the Quotation where salesman prepares the Quotation. It can be seen like a "Draft" stage.	✓	X	X
Pending	Salesman confirms the Quotation made, the Quotation will enter "Pending" status awaiting approval from	X	X	X

	their manager. If salesman want to do further changes at this stage, they may change the status back to "Open" and edit.			
<b>Approved</b>	Manager approved the Quotation, salesman can proceed to send out the Quotation to the customer. Quotation can still be revised for additional request from customer but will need approval again.	X	✓	X
<b>Rejected</b>	Manager rejected the Quotation, salesman can revise the Quotation.	X	✓	X
<b>Success</b>	Quotation confirm by customer, salesman can mark the Quotation as "Success" and proceed to the next stage (Transfer Document).	X	X	✓
<b>Lost</b>	Sales lost on this customer, salesman can mark the Quotation as "Lost".	X	X	X

Table 2

## Advance Quotation Main Screens

There are a few differences in Advanced Quotation compare to the normal Quotation function in system.



Advanced Quotation - AAA - AutoCount Accounting (Ver: 2.0) (Rev: 130)

File G/L A/R A/P Inquiry Stock Sales Purchase Bonus Point Business Flow Sales & Purchase Approval Control Point of Sale UniCart 2.0 General Maintenance Tools Tax Window Help Report Others

**Advanced Quotation**

Hint: In this Advanced Quotation window, you can create, modify, or delete quotation for your customer.

1

2

3

Doc. No.	Date	Debtor Code	Debtor Name	Agent	Curr. Code	Curr. Rate	Inclusive?	Sub-Total	Tax	Local Tax	Total	Local Total	Cancelled	Approval	Multi Pricing	Status	Rev.
Q-000002	21/01/2020	300-C001	CUSTOMER	JS	MYR	1	No	700.00	0.00	0.00	700.00	700.00			Price 1	Pending	2

Rev.	Doc. No.	Date	Debtor ...	Debtor ...	Agent	Address 3	Sub-Tot...	Footer 2...	Curr. Code	Curr. Rate	Total	Local Total	Total Ta...	Print Co...	Cancelled	Approva...	Local To...	Inclusive?	Multi Pri...	Status
0	Q-000002	21/01/2...	300-C001	CUSTO...	JS		300.00	0.00	MYR	1	300.00	300.00	0.00	0		ADMIN	0.00	No	Price 1	Rejected
1	Q-000002	21/01/2...	300-C001	CUSTO...	JS		350.00	0.00	MYR	1	350.00	350.00	0.00	0		ADMIN	0.00	No	Price 1	Approved
2	Q-000002	21/01/2...	300-C001	CUSTO...	JS		700.00	0.00	MYR	1	700.00	700.00	0.00	0			0.00	No	Price 1	Pending

0.00 700.00

Record 1 of 1

Figure 8

Figure 9

1. **Revise Button** – This is to revise the selected Quotation, provided the status allowed to Revise.
2. **Master Detail Relationship** – Advanced Quotation able to show master and detail relationship of all revision. This allows the user to know how many revisions had been done on the Quotation. The master line will always show the latest revision or latest Success or Lost quotation details.
3. **New Status** – New status had been introduced to indicate different stage of the Quotation.
4. **Status** – Shows the current status of the Quotation.
5. **Revision** – Shows the current revision number of the Quotation.
6. **Buttons** – New buttons had been introduced to proceed or backwards to different stage / status.

\*To access the new buttons such as “Confirm”, “Approve”, “Reject”, “Success” or “Lost”, user will have to View the Quotation (View Mode).

\*Currently user can only transfer “Success” Quotation **by right clicking on the Quotation and transfer** to the next document.

\*Only supports **Full Transfer**.

## Preview and Printing

The system implemented **watermark** in previewing and printing of Quotation at certain status (Refer Table 3 & Figure 9):

Status	Watermark
Open	✓
Pending	✓
Approved	X
Rejected	✓
Success	X
Lost	✓

Table 3

ADVANCED QUOTATION

CUSTOMER

TEL :                      FAX :

No. : Q-000002

Rev. : 2

Your Ref. :

From :

C. C. :

Date : 21/01/2020

Page : 1 of 1

Thank you for your inquiry. We are pleased to submit our quote as follows:

Item	Description	Qty	U/ Price RM	Total RM
1.	PENDRIVE 16GB	20	35.00	700.00

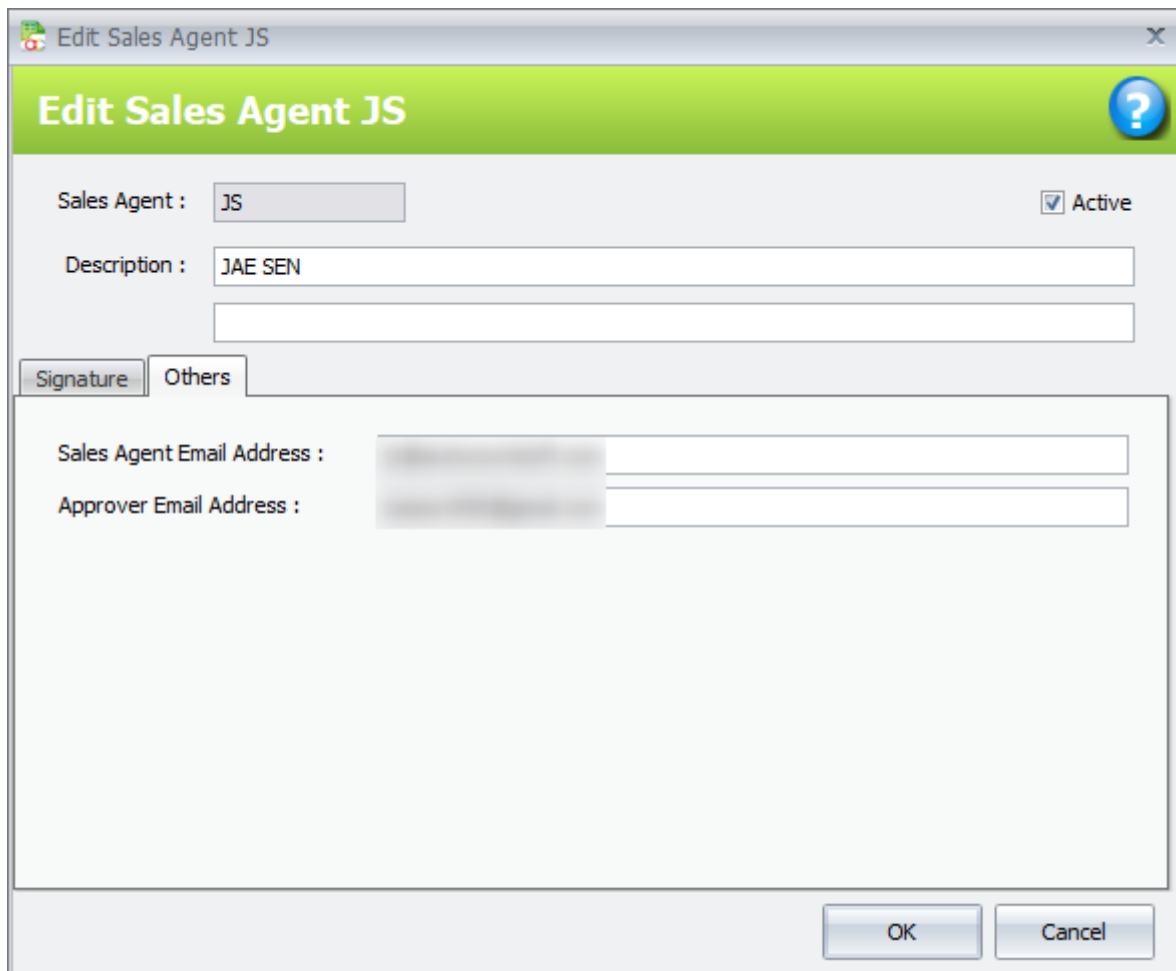
Pending

Figure 9

Only **“Approved”** and **“Success”** Quotation has **no watermark** as it is a positive status which user can freely send out the Quotation as an official document. The others are either negative or processing status which by right should not be used as an official document to interact with customers, so there will be watermark printed when any previewing or printing is done.

## Email Notification

Implementing together with Advanced Quotation, there is **email notification** to the approver **requesting approval** and return notification of the **status update** to the sales agent. To maintain the emails, user can go to **Menu → General Maintenance → Sales Agent Maintenance**. User can find there is a new tab “Others” to maintain emails.



The screenshot shows a window titled "Edit Sales Agent JS". The window has a green header bar with the title "Edit Sales Agent JS" and a help icon. Below the header, there are two tabs: "Signature" and "Others". The "Others" tab is selected. In this tab, there are two email address fields: "Sales Agent Email Address" and "Approver Email Address". Both fields have placeholder text and are currently empty. Above these fields, there are labels for "Sales Agent" (with a dropdown menu showing "JS") and "Description" (with a text box showing "JAE SEN"). There is also a checkbox labeled "Active" which is checked. At the bottom of the window, there are "OK" and "Cancel" buttons.

Figure 10

**Sales Agent Email Address:** To set or key in the Sales Agent’s Email, Quotation approval status (Approved or Rejected) will be sent to this email.

**Approver Email Address:** To set or key in the approver’s Email Address. Quotation approval request will be sent to this email.

*\*User will need to pre-set the Email settings at **Sales Agent Maintenance → Menu → Email Setting**.*

There are **3 scenarios** where system will send email.

1. When Sales Agent confirms the Quotation (Open to Pending). Approver will receive email (Refer Figure 11).

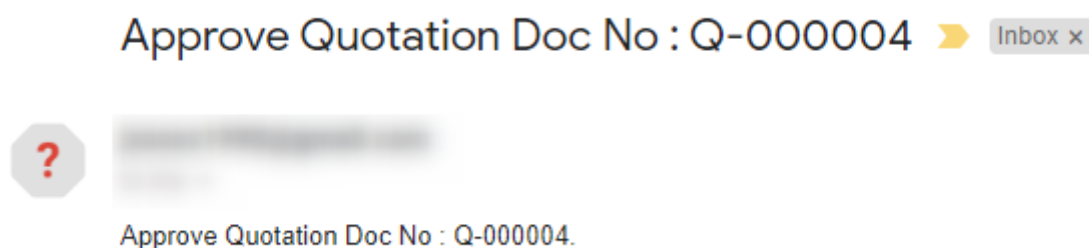


Figure 11

2. When Approver approves the Quotation (Pending to Approved). Sales Agent will receive email (Refer Figure 12).

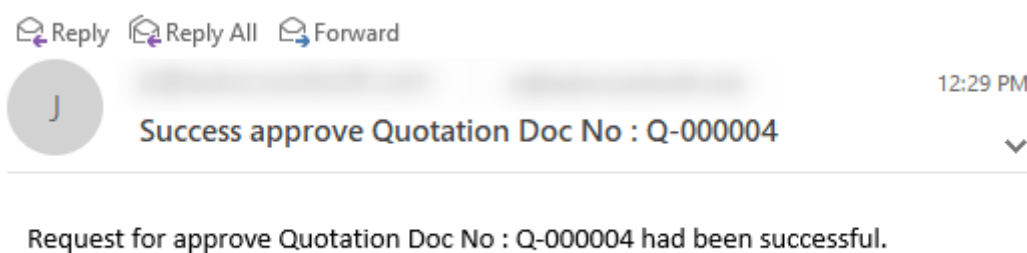


Figure 12

3. When Approver rejects the Quotation (Pending to Rejected). Sales Agent will receive email (Refer Figure 13).

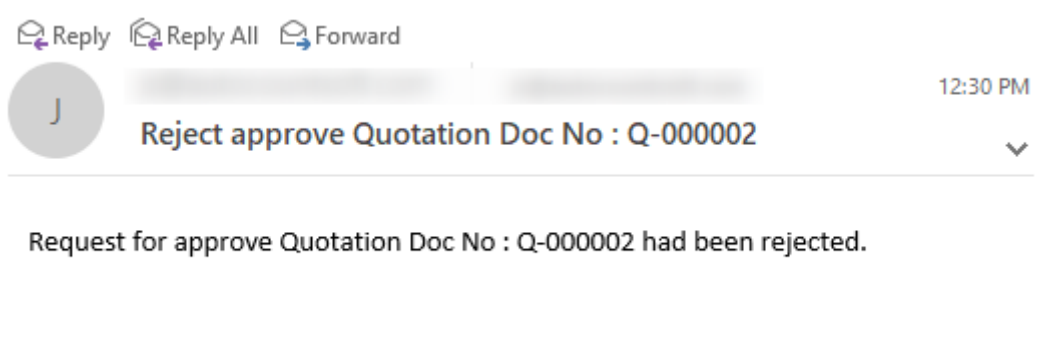


Figure 13

## Reporting

In terms of reporting, the system will **only use the master Quotation** for analysis or reporting purpose. For example, if the Quotation has multiple revision, when inquiring at Listing Report, it **will only show the master record of the Quotation**, revisions will not be shown (Refer Figure 14 & 15).

Drag a column header here to group by that column

Doc. No.	Date	Debtor Code	Debtor Name	Agent	Curr. Code	Curr. Rate	Inclusive?	Sub-Total ...	Tax	Local Tax	Total	Local Total	Cancelled	Approval ...	Multi Pricing	Status	Rev.			
Q-000002	21/01/2020	300-C001	CUSTOMER	JS	MYR		1 No	350.00	0.00	0.00	350.00	350.00		ADMIN	Price 1	Approved	1			
Revise Relation																				
Rev.	Doc. No.	Date	Debtor ...	Debtor ...	Agent	Address 3	Sub-Tot...	Footer 2...	Curr. Code	Curr. Rate	Total	Local Total	Total Ta...	Print Co...	Cancelled	Approva...	Local To...	Inclusive?	Multi Pri...	Status
0	Q-000002	21/01/2...	300-C001	CUSTO...	JS		300.00	0.00	MYR	1	300.00	300.00	0.00	0		ADMIN	0.00	No	Price 1	Rejected
1	Q-000002	21/01/2...	300-C001	CUSTO...	JS		350.00	0.00	MYR	1	350.00	350.00	0.00	0		ADMIN	0.00	No	Price 1	Approved
Q-000003	21/01/2020	300-C001	CUSTOMER	JS	MYR		1 No	100.00	0.00	0.00	100.00	100.00				Price 1	Open		0	
											0.00	450.00								

Record 1 of 2

Figure 14

Print Advanced Quotation Listing - AAA - AutoCount Accounting (Ver: 2.0) (Rev: 130)

File G/L A/R A/P Inquiry Stock Sales Purchase Bonus Point Business Flow Sales & Purchase Approval Control Point of Sale UniCart 2.0 General Maintenance Tools Tax Window Help Report

**Print Advanced Quotation Listing**

Inquiry Preview Print Show Options Criteria Close

Search Result Keep Search Result

Check All Uncheck All Uncheck All in Selection Clear all unchecked records from the grid

Drag a column header here to group by that column

Doc. No.	Date	Debtor Code	Debtor Name	Agent	Curr. Code	Curr. Rate	Inclusive?	Sub-Total...	Tax	Local Tax	Total	Local Total	Cancelled	Approval ...	Multi Pricing	Rev.	Status
Q-000002	21/01/2020	300-C001	CUSTOMER	JS	MYR		1 No	350.00	0.00	0.00	350.00	350.00		ADMIN	Price 1	1	Approved
Q-000003	21/01/2020	300-C001	CUSTOMER	JS	MYR		1 No	100.00	0.00	0.00	100.00	100.00				0	Open
											0.00	450.00					

Record 1 of 2

Figure 15

## Supported Reports:

- Listing and Detail Listing
- Outstanding Listing and Outstanding Detail Listing
- Price History
- Show Instant Info
- Multi-Dimensional Sales Analysis

## Additional Requirement or Things to aware

### Minimum Requirement for Advanced Quotation

- AutoCount Accounting 2.0.13.130
- AutoCount Accounting Pro Edition and above
- AutoCount Server 2.0.2.115 (need update due to new module)

Upon updating AutoCount Server, user might need to get **click on the "Get Online"** button to immediately refresh their modules. User can access this by at **AutoCount Server → License Setting → Select Product ID and View → Get Online** (Refer Figure 16).

License - This product is licensed to Jae Sen Sdn Bhd

Basic | Module Details | Plugin

**Basic Info**

Product ID: 10000010 Dealer Code: BCES7602 System Currency: INT  
 Account Edition: Premium POS Edition: None Version: 2.0  
 Expiry Date: Free Account Book: 8 Total Account Book: 10  
 Email Address: js@autocountsoft.com Change Email  
 Offline Validity Date: 28/01/2020 9:01 PM Extend

**Usage Info**

Full System Network Users: 6 Account Network Users: 0 Stock Network Users: 0 Internet Users: 0

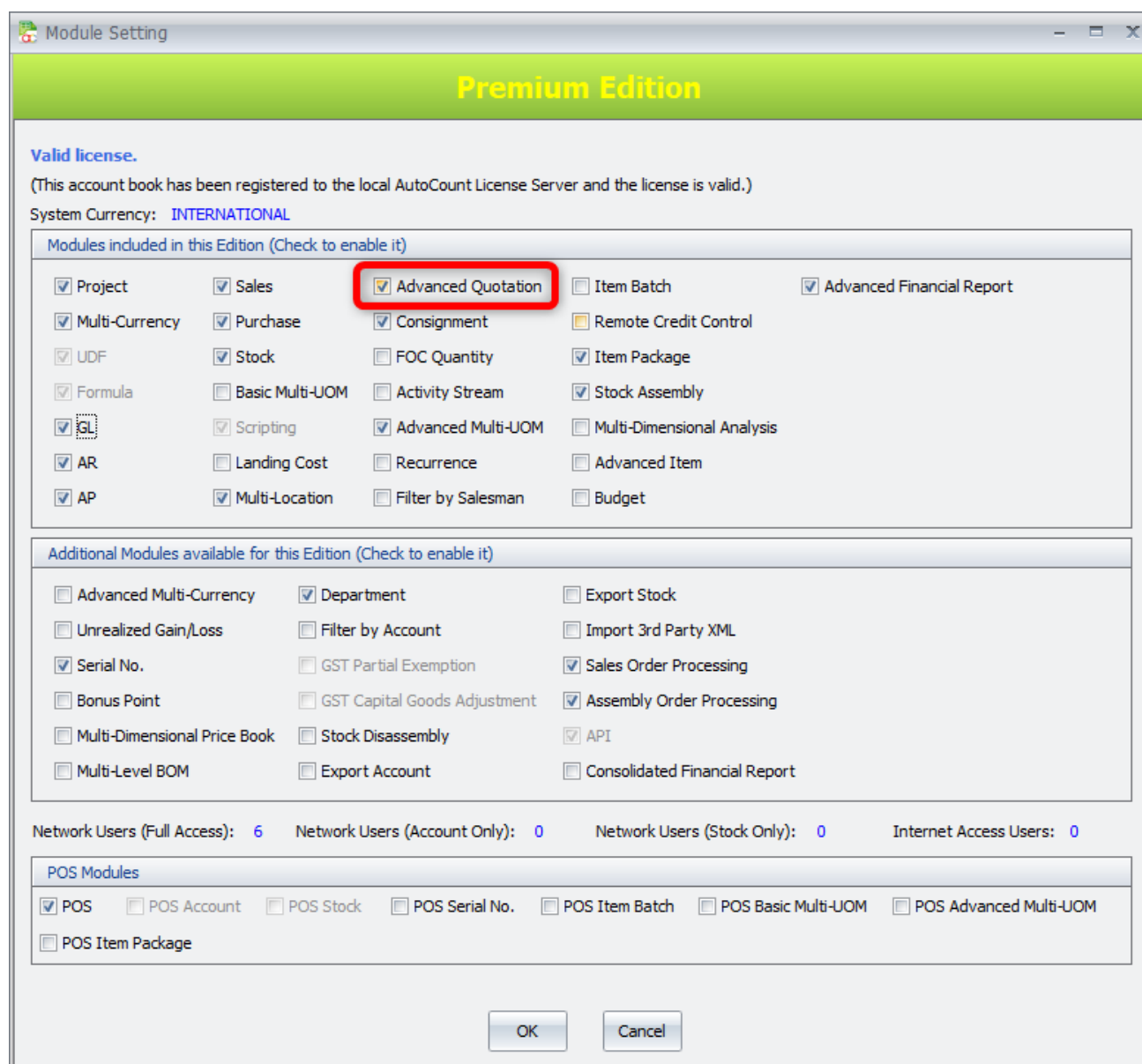
Register | Deregister

Server Name	SA Default Password	Database
(local)\A2006	<input checked="" type="checkbox"/>	AED_V2
(local)\A2006	<input checked="" type="checkbox"/>	AED_AAA

Get Online | Deactivate | Close

Figure 16

Besides, in the Accounting system itself, user also need to enable this module at **Menu → Tools → Program Control → Module Setting**. Search for the **Advanced Quotation** module and tick the checkbox to enable it (Refer Figure 17).



**Module Setting**

**Premium Edition**

**Valid license.**  
(This account book has been registered to the local AutoCount License Server and the license is valid.)  
System Currency: **INTERNATIONAL**

Modules included in this Edition (Check to enable it)

<input checked="" type="checkbox"/> Project	<input checked="" type="checkbox"/> Sales	<input checked="" type="checkbox"/> <b>Advanced Quotation</b>	<input type="checkbox"/> Item Batch	<input checked="" type="checkbox"/> Advanced Financial Report
<input checked="" type="checkbox"/> Multi-Currency	<input checked="" type="checkbox"/> Purchase	<input checked="" type="checkbox"/> Consignment	<input type="checkbox"/> Remote Credit Control	
<input checked="" type="checkbox"/> UDF	<input checked="" type="checkbox"/> Stock	<input type="checkbox"/> FOC Quantity	<input checked="" type="checkbox"/> Item Package	
<input checked="" type="checkbox"/> Formula	<input type="checkbox"/> Basic Multi-UOM	<input type="checkbox"/> Activity Stream	<input checked="" type="checkbox"/> Stock Assembly	
<input checked="" type="checkbox"/> GL	<input checked="" type="checkbox"/> Scripting	<input checked="" type="checkbox"/> Advanced Multi-UOM	<input type="checkbox"/> Multi-Dimensional Analysis	
<input checked="" type="checkbox"/> AR	<input type="checkbox"/> Landing Cost	<input type="checkbox"/> Recurrence	<input type="checkbox"/> Advanced Item	
<input checked="" type="checkbox"/> AP	<input checked="" type="checkbox"/> Multi-Location	<input type="checkbox"/> Filter by Salesman	<input type="checkbox"/> Budget	

Additional Modules available for this Edition (Check to enable it)

<input type="checkbox"/> Advanced Multi-Currency	<input checked="" type="checkbox"/> Department	<input type="checkbox"/> Export Stock
<input type="checkbox"/> Unrealized Gain/Loss	<input type="checkbox"/> Filter by Account	<input type="checkbox"/> Import 3rd Party XML
<input checked="" type="checkbox"/> Serial No.	<input type="checkbox"/> GST Partial Exemption	<input checked="" type="checkbox"/> Sales Order Processing
<input type="checkbox"/> Bonus Point	<input type="checkbox"/> GST Capital Goods Adjustment	<input checked="" type="checkbox"/> Assembly Order Processing
<input type="checkbox"/> Multi-Dimensional Price Book	<input type="checkbox"/> Stock Disassembly	<input checked="" type="checkbox"/> API
<input type="checkbox"/> Multi-Level BOM	<input type="checkbox"/> Export Account	<input type="checkbox"/> Consolidated Financial Report

Network Users (Full Access): 6    Network Users (Account Only): 0    Network Users (Stock Only): 0    Internet Access Users: 0

**POS Modules**

<input checked="" type="checkbox"/> POS	<input type="checkbox"/> POS Account	<input type="checkbox"/> POS Stock	<input type="checkbox"/> POS Serial No.	<input type="checkbox"/> POS Item Batch	<input type="checkbox"/> POS Basic Multi-UOM	<input type="checkbox"/> POS Advanced Multi-UOM
<input type="checkbox"/> POS Item Package						

OK    Cancel

Figure 17

Prepared by Jae Sen

Last Modified 22/01/2020